



Giving independent hospitality
big **purchasing power**
for over 25 years

www.lsgpurchasing.co.uk





Simon Durkin, our MD, spent 10 years setting up top-end health clubs and nurturing incredible relationships with the very best suppliers in hospitality.

Realising that those relationships could benefit small, independent hospitality businesses, he launched LSG Purchasing in 1995 to do just that.

We've been committed to offering independent sites that same buying power and ongoing business support ever since.

Who are we?

LSG Purchasing is a 8500+ strong **membership organisation** for independently owned hospitality businesses.

By bringing our members together, we are able to negotiate **significant discounts** from the very best suppliers to the industry, prioritising quality and customer service.

We are



Independent
just like you



Passionate
about hospitality



Committed
to saving you money



Dedicated
to excellent service

Why join?

Great deals with **exceptional suppliers** to help your **business thrive**

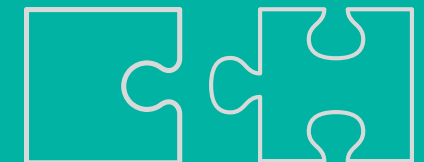
-  **Save money, maximise profits**
Our exclusive deals across 40 exceptional partners add up to significant savings for your business, year on year. That means more profit for you.
-  **Save time, get more done**
We've done the leg work and found the best suppliers around so you don't have to. We also help you manage your relationships, freeing up time for you to run your business.
-  **Get business support and solve problems**
Our customer service team is dedicated to supporting you. You'll also receive industry insight and business advice from experts, and be able to connect with other independent business owners to share knowledge.
-  **Membership is free**
We don't charge a joining or membership fee, and we never will!

How it works



Register online and get instant access to all our offers or contact our customer services team 01494 398400 to register and talk through your business challenges.

We'll match you with suppliers who meet your needs.



Suppliers you enquire about will contact you to discuss their deal, with **no obligation**.

We'll monitor services levels and take care of any other arrangements.



We'll keep in touch to make sure you're happy with your new suppliers, and to keep you up to date with our latest offers and industry knowledge.



Our partners can offer savings across all areas of your business:

- Food
- Drinks
- Equipment & outdoor
- Utilities
- Business services & office
- Cleaning, hygiene and waste
- Consumables and laundry
- Marketing & business development
- People & charities
- Additional revenue

Our suppliers

With over 25 years in the hospitality industry, we've gotten to know which suppliers offer the best products, consistently deliver excellent service and truly **champion independent businesses**.

When we partner with these like-minded suppliers, we nurture long-term relationships – we've been working with some of them since 1995!

These relationships mean that we can negotiate deals and discounts that our members won't find anywhere else, whilst maintaining their independence.



Food & Drink



**Bidfood – The UK’s leading
wholesale food supplier**

30% saving across the
top 500 selling lines



**Oliver Kay – Fresh and
specialist foods**

LSG member pricing



**Brakes – A wholesale food
supplier**

Minimum 27% saving across
the entire range



**Matthew Clark – Drinks
supply made simple**

LSG Member price list across
all product categories



**KFF – Your local
wholesaler**

Market beating prices
across 50 essential lines



**Unity wines - Wines, beers
and spirits delivered**

LSG member pricing



**Rijo42 - Coffee machines
and beans**

LSG Member prices
for coffee machines

**“I was looking at cutting my
food cost without compromising
the quality or service when LSG
teamed me up with Brakes. I
have had a long-standing
business relationship with
Brakes ever since and if I do
have any problems LSG are
always there to give me a
helping hand”**

Andy Hogg
The Bricklayers Arms, Chipstead

Equipment & outdoor | Utilities



**Nelson – Top performance
warewashers & ice makers**

30% off all Glasswashers,
Dishwasher and Ice Machines



**Smarter Business –
Utilities broker**

Exclusive LSG prices



**RH Hall - Nationwide
catering equipment supplier**

Competitive pricing across the
range & seasonal offers



**BOC – Beer & drinks
dispense gases**

Save up to 55% on cellar gas
& seasonal offers



**Woodberry - Quality outdoor
furniture, shelter & decking**

Competitive pricing across the
range & seasonal offers

**“After speaking to LSG and two
of their partner suppliers Nelson
and RH Hall, I purchased an Ice
Machine from Nelson and six
Freezers from RH Hall.**

**Everything was delivered very
quickly and both companies
were great to deal with, I
would recommend them both”**

Jamie Shail
Rothay Manor, Ambleside

Business services & office



Worldpay - payment services

Free payment costs review
and LSG member rates



SJL - Specialist hospitality insurance broker

LSG member pricing



YouLend - Unsecured business loans

Cash advance facility



Skoot- Helping hospitality remove its carbon footprint

100 trees planted when
you join the Skoot community

LSG allows me to get some great
deals on all sorts of vital supplies
and after LSG introduced me to
1st Waste and SJL Insurance
we're saving money every
month"

Ben Vavrecka
The Dog and Rabbit, Penzance

Cleaning, hygiene and waste



Initial Washrooms – The experts in hygiene services

Save up to 40% on washroom services & seasonal offers



Rentokil Specialist Hygiene – Washroom & commercial cleaning

LSG member pricing



1st Waste Management – Waste management broker

Save up to 20% on your waste collection



Rentokil Pest Control – The Uk's leading pest control

Save up to 40% on a standard annual contract



SWR Newstar – Waste management broker

Save up to 20% on your waste collection



Olleco – Sustainable food waste management

4 week free trial for food collection



Proton – Specialist hospitality cleaning chemicals

LSG member pricing

“After speaking to LSG Purchasing on one of our scheduled calls they mentioned that through our Free membership we could receive a discount with a supplier called Initial Washrooms. After our meeting with them we were more than happy to switch to Initial Washrooms and have used them ever since”

Lynda and Sarah
[The Crabshack](#), Worthing

Consumables & laundry | Marketing, tech and BizDev



**Alliance – Catering and
kitchen supplies**

LSG member pricing
& seasonal offers



**Langley Compass Group -
Merchant solutions,
broadband & IT Services**

EPOS bundles & member pricing



**Johnsons by Stalbridge –
Hotel & restaurant linen**

25% off the entire range
& 30 days credit

**“I have recently joined as a new
member of LSG, a friend
mentioned to me about them
and I’m really glad I registered.
We have made a significant
saving with Stalbridge who
provide our linen. We are
always looking at ways to save
money and LSG has done this
for us”**

Sam Smith
Multiple sites, Oxfordshire

People and charities | Additional revenue



S4 Labour - People, planning & payroll tools

From £1 per employee, per week



Flow learning - Hospitality training solutions

At least 10% discount across all training modules



360 Wellbeing - Health, wellbeing & benefits app

1 free employee for every 10 enrolled



Licensed Trade Charity - emotional support, specialist guidance & financial assistance for those in hospitality



EVC - Electric vehicle charge points

Fully funded installation of EV charging points



Croner - HR, Employment Law & H&S Services

Free consultations & special member rates



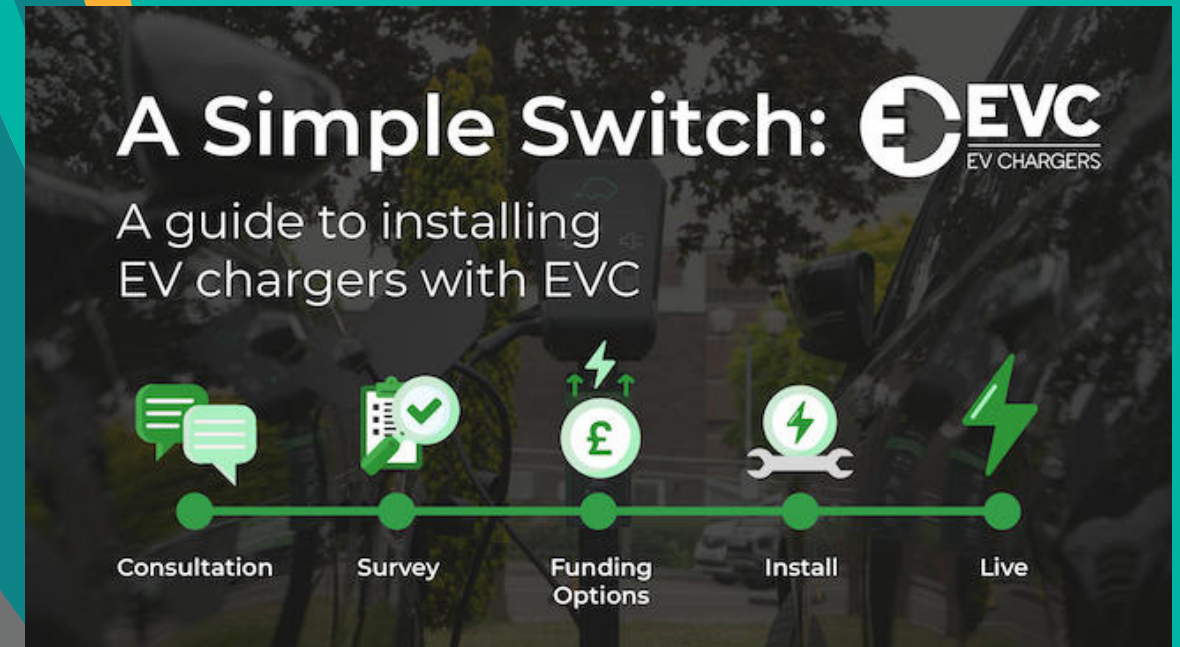
Hospitality Rising - attracting talent to our world

Join the campaign for £5/employee



Joos - Mobile charging solution

Get a Free Joos station for your venue!



JON AT THE MOAT HOUSE HAS SAVED THOUSANDS WITH LSG

The Moat House in Tamworth is a stunning Tudor manor built by the Camberford family in 1572. Its rich history includes visits from characters as diverse as Charles I to the Beatles!

Reopened by Jon Oglesby and his partner in 2019, The Moat House has been lovingly restored to its true glory, balancing its Grade II* listing with the need for modern facilities.

The property now sits at the heart of the community, operating as a public bar with air-conditioned event spaces suitable for everything from small meetings to large weddings.

Jon has saved money with

Proton
SJL Insurance
Initial Washrooms
360 Wellbeing
Rentokil Pest Control
BOC

“ My partner and I both work full time - The Moat House is our labour of love.

Every penny we make goes toward restoring the property so I’m always looking at the tiny details that impact our bottom line.

It’s tricky to calculate exactly but we think that working with LSG saves us around £2,815 each year which is massive. ”



THE ORANGE GIRAFFE PUB CO. SWITCHED TO ALLIANCE AND SAVES £8,400 EACH YEAR

The family-run group, with 7 pubs across West and South-West London has made excellent use of their membership with LSG Purchasing by switching to Alliance Disposables.

In addition to the annual saving of over £8,000, Peter Hartwell (Key Account Manager at Alliance) secured the group special prices from hygiene company Diversey, meaning even more savings on chemicals and cleaning supplies.

“ Alison at LSG was pivotal in ensuring that we received the best deal through Alliance, and whilst we have benefited from the reduced expenditure, we have also benefited from the superb customer service, product quality, and a productive and personable relationship with Peter. ”

Mark Corker, Operations Manager
The Orange Giraffe Pub Co

We love **talking** to people
who are as **passionate**
about hospitality as we are

Get in touch and one of
our fantastic team will
come back to you

☎ 01494 398400

✉ enquiries@lsgpurchasing.co.uk

📱 07564 792361

www.lsgpurchasing.co.uk

