



Giving independent hospitality  
big purchasing power  
for over 25 years

[www.lsgpurchasing.co.uk](http://www.lsgpurchasing.co.uk)







Simon Durkin, our MD, spent 10 years setting up top-end health clubs and nurturing incredible relationships with the very best suppliers in hospitality.

Realising that those relationships could benefit small, independent hospitality businesses, he launched LSG Purchasing in 1995 to do just that.

We've been committed to offering independent sites that same buying power and ongoing business support ever since.

## Who are we?

LSG Purchasing is a 8500+ strong **membership organisation** for independently owned hospitality businesses.

By bringing our members together, we are able to negotiate **significant discounts** from the very best suppliers to the industry, prioritising quality and customer service.

### We are



**Independent**  
just like you



**Passionate**  
about hospitality







**Committed**  
to saving you money



**Dedicated**  
to excellent service

# Why join?

**Great deals** with **exceptional suppliers** to help your **business thrive**

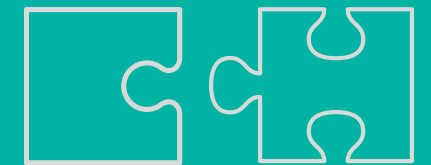
-  **Save money, maximise profits**  
Our exclusive deals across 40 exceptional partners add up to significant savings for your business, year on year. That means more profit for you.
-  **Save time, get more done**  
We've done the leg work and found the best suppliers around so you don't have to. We also help you manage your relationships, freeing up time for you to run your business.
-  **Get business support and solve problems**  
Our customer service team is dedicated to supporting you. You'll also receive industry insight and business advice from experts, and be able to connect with other independent business owners to share knowledge.
-  **Membership is free**  
We don't charge a joining or membership fee, and we never will!

# How it works



Register online and get instant access to all our offers or contact our customer services team 01494 398400 to register and talk through your business challenges.

We'll match you with suppliers who meet your needs.



Suppliers you enquire about will contact you to discuss their deal, with **no obligation**.

We'll monitor services levels and take care of any other arrangements.



We'll keep in touch to make sure you're happy with your new suppliers, and to keep you up to date with our latest offers and industry knowledge.





Our partners can offer savings  
across all areas of your business:

- Food
- Drinks
- Snacks & confectionery
- Equipment & outdoor
- Utilities
- Business services & office
- Cleaning, hygiene and waste
- Consumables and laundry
- Marketing & business development
- People & charities
- Additional revenue

## Our suppliers

With over 25 years in the hospitality industry, we've gotten to know which suppliers offer the best products, consistently deliver excellent service and truly **champion independent businesses**.

When we partner with these like-minded suppliers, we nurture long-term relationships – we've been working with some of them since 1995!

These relationships mean that we can negotiate deals and discounts that our members won't find anywhere else, whilst maintaining their independence.





# Food | Drink | Snacks & Confectionery



**Bidfood – The UK's leading  
wholesale food supplier**

30% saving across the  
top 500 selling lines



**Oliver Kay – Fresh and  
specialist foods**

LSG member pricing



**Brakes – A wholesale food  
supplier**

Minimum 27% saving across  
the entire range



**Matthew Clark – Drinks  
supply made simple**

LSG Member price list across  
all product categories



**Rijo42 - Coffee machines  
and beans**

LSG Member prices  
for coffee machines



**KFF – Your local  
wholesaler**

Market beating prices  
across 50 essential lines



**Unity wines - Wines, beers  
and spirits delivered**

LSG member pricing

**Mr. Scratchings**

**Mr Scratchings -Crisps,  
snacks & pub sundries**

Competitive pricing across  
the range & seasonal offers

**“I was looking at cutting my  
food cost without compromising  
the quality or service when LSG  
teamed me up with Brakes. I  
have had a long-standing  
business relationship with  
Brakes ever since and if I do  
have any problems LSG are  
always there to give me a  
helping hand”**

Andy Hogg

The Bricklayers Arms, Chipstead

## Equipment & outdoor | Utilities



**Nelson – Top performance  
warewashers & ice makers**

30% off all Glasswashers,  
Dishwasher and Ice Machines



**Smarter Business –  
Utilities broker**

Exclusive LSG prices



**RH Hall - Nationwide  
catering equipment supplier**

Competitive pricing across the  
range & seasonal offers



**Compare Business Deals –  
Utilities broker**

LSG member discounts



**Woodberry - Quality outdoor  
furniture, shelter & decking**

Competitive pricing across the  
range & seasonal offers



**BOC – Beer & drinks  
dispense gases**

Save up to 55% on cellar gas  
& seasonal offers

**“After speaking to LSG and two  
of their partner suppliers Nelson  
and RH Hall, I purchased an Ice  
Machine from Nelson and six  
Freezers from RH Hall.**

**Everything was delivered very  
quickly and both companies  
were great to deal with, I  
would recommend them both”**

Jamie Shail  
Rothay Manor, Ambleside



# Business services and office



**Barclaycard - payment services**

Market leading low card rates



**Sector Associates - Independent business insurance broker**

LSG member pricing



**Worldpay - payment services**

Free payment costs review and LSG member rates



**SJL - Specialist hospitality insurance broker**

LSG member pricing



**YouLend - Unsecured business loans**

Cash advance facility



**Surefire – The UK's Number 1 fire safety supplier**

Save 10% on annual fire safety maintenance



**Skoot– Helping hospitality remove its carbon footprint**

100 trees planted when you join the Skoot community

James and Roberta Murdoch run The Huntsman, a pub with a stunning garden in East Sussex.

By switching to Barclaycard Payments, they will save up to **£3,200 per year in card payment fees\***

*\*Individual savings may differ*

**Saving up to £3,200 per year with Barclaycard**



# Cleaning, hygiene and waste



**Initial Washrooms – The experts in hygiene services**

Save up to 40% on washroom services & seasonal offers



**Rentokil Specialist Hygiene – Washroom & commercial cleaning**

LSG member pricing



**1st Waste Management – Waste management broker**

Save up to 20% on your waste collection



**Rentokil Pest Control – The Uk's leading pest control**

Save up to 40% on a standard annual contract



**SWR Newstar – Waste management broker**

Save up to 20% on your waste collection



**Olleco – Sustainable food waste management**

4 week free trial for food collection



**Proton – Specialist hospitality cleaning chemicals**

LSG member pricing

**“After speaking to LSG Purchasing on one of our scheduled calls they mentioned that through our Free membership we could receive a discount with a supplier called Initial Washrooms. After our meeting with them we were more than happy to switch to Initial Washrooms and have used them ever since”**

Lynda and Sarah  
[The Crabshack](#), Worthing



# Consumables & laundry | Marketing, tech and BizDev



**Alliance – Catering and  
kitchen supplies**

LSG member pricing  
& seasonal offers



**Langley Compass Group -  
Merchant solutions,  
broadband & IT Services**

EPOS bundles & member pricing



**Johnsons by Stalbridge –  
Hotel & restaurant linen**

25% off the entire range  
& 30 days credit



**MeetingsInn - helping make  
more use of your spaces**

Free listing with no-cost  
onboarding



**inapub - Websites and  
marketing sites**

All Your website and digital  
marketing needs for £400

**“I have recently joined as a new  
member of LSG, a friend  
mentioned to me about them  
and I’m really glad I registered.  
We have made a significant  
saving with Stalbridge who  
provide our linen. We are  
always looking at ways to save  
money and LSG has done this  
for us”**

**Sam Smith  
Multiple sites, Oxfordshire**

# People and charities | Additional revenue



## **S4 Labour - People, planning & payroll tools**

From £1 per employee, per week



## **Flow learning - Hospitality training solutions**

At least 10% discount across all training modules



## **360 Wellbeing - Health, wellbeing & benefits app**

1 free employee for every 10 enrolled



## **Licensed Trade Charity - emotional support, specialist guidance & financial assistance for those in hospitality**



## **EVC - Electric vehicle charge points**

Fully funded installation of EV charging points



## **Croner - HR, Employment Law & H&S Services**

Free consultations & special member rates



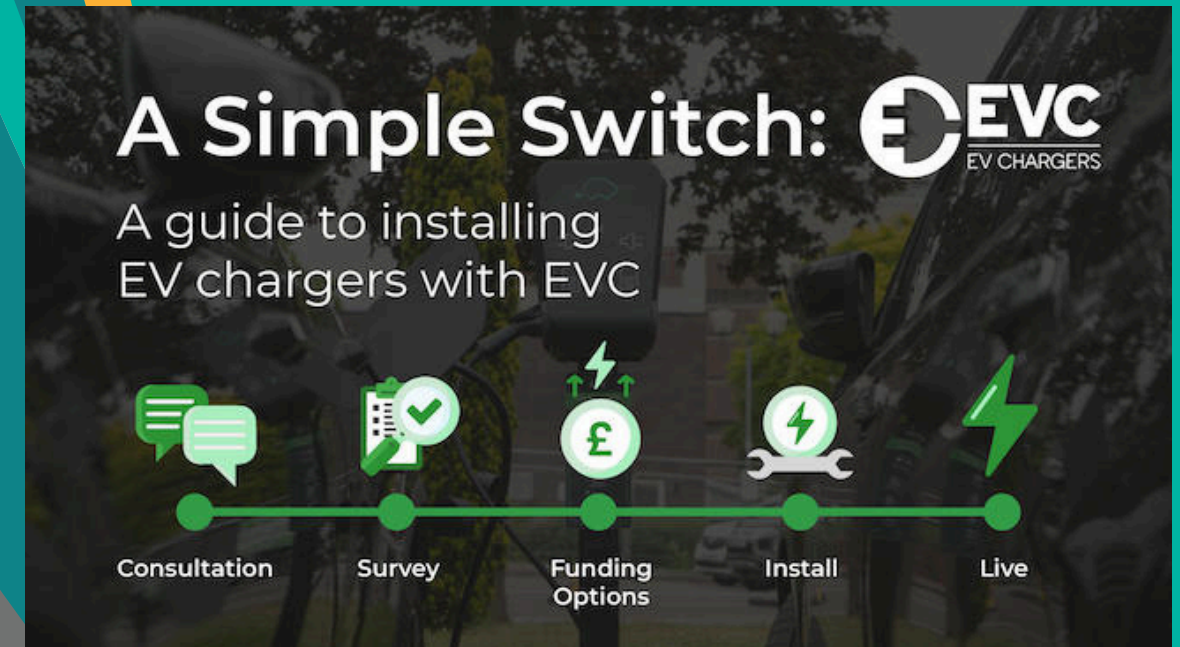
## **Hospitality Rising - attracting talent to our world**

Join the campaign for £5/employee



## **Joos - Mobile charging solution**

Get a Free Joos station for your venue!





## JON AT THE MOAT HOUSE HAS SAVED THOUSANDS WITH LSG

The Moat House in Tamworth is a stunning Tudor manor built by the Camberford family in 1572. Its rich history includes visits from characters as diverse as Charles I to the Beatles!

Reopened by Jon Oglesby and his partner in 2019, The Moat House has been lovingly restored to its true glory, balancing its Grade II\* listing with the need for modern facilities.

The property now sits at the heart of the community, operating as a public bar with air-conditioned event spaces suitable for everything from small meetings to large weddings.

### Jon has saved money with

Barclaycard | BOC | Proton  
SJL Insurance  
Initial Washrooms  
360 Wellbeing  
Surefire Services  
Rentokil Pest Control

**“ My partner and I both work full time - The Moat House is our labour of love.**

**Every penny we make goes toward restoring the property so I’m always looking at the tiny details that impact our bottom line.**

**It’s tricky to calculate exactly but we think that working with LSG saves us around £2,815 each year which is massive. ”**



We love **talking** to people who are as **passionate** about hospitality as we are

Get in touch and one of our fantastic team will come back to you

- 01494 398400
- [enquiries@lsgpurchasing.co.uk](mailto:enquiries@lsgpurchasing.co.uk)

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